







# Powerheart G5 Defibrillator - British Horse Society & British Riding Clubs External Storage with Basic Life Support Training

**Package Order Code:** 

**BHS / BRC External Defibrillator Package BLS** 

Package Price to include BLS Training (exc VAT):	£1,785
Courier Delivery to 1 x UK Mainland Postal Address	£15

#### **Package Contains:**



1 x Powerheart G5 Automatic
AED with CPR Feedback
Device including 1 x battery
& 1 x set pre-connected Adult
ICPR electrodes with real
time rescuer CPR Feedback



1 x Rescue Ready Kit



1 x Premium Carrying Case



1 x set of spare Adult electrodes



1 x AED Locator Wall Sign Kit



1 x G5 External, Digitally Locked, Heated & Alarmed Wall Storage Cabinet with Power Conversion Kit & Back Up Battery Pack (Installtation cost NOT included)









## British Horse Society & British Riding Clubs - Basic Life Support (BLS) Accredited Training

#### **BLS Course Contents, Delegate Numbers Per Course & Delivery Details:**

From January 1st 2017, the use of a Defibrillator now forms a part of the First Aid at Work (FA@W) accredited qualification for delegates who are either attending for the first time or are renewing their current qualification. The FA@W certification lasts for 3 years. To allow for employees whose FA@W qualification was achieved in 2015 or 2016, Kays Medical recommends that they, along with other employees expressing a desire to be more informed, attend a 3 hour BLS training course.

Defibrillators are proven to save lives and are therefore an invaluable addition to the Member's Health and Safety provision for your employees. Once one (or more) is installed in their workplace, the 2015 UK Resuscitation Council Guidelines recommend that you formally train First Aid qualified personnel in its usage.

Our course teaches the essential skills that a Powerheart G5 Defibrillator operator needs & will give delegates the confidence to know what to do in an emergency. Specific details of the Member's Emergency Response Procedures will also be referred to during each course to ensure continuity of message for the company & your employees.

The Powerheart G5 Defibrillator is intuitive & simple to operate for a Rescuer whilst delivering advanced therapy to the patient ahead of the Emergency Services arriving at the scene. The course contents will help the Member's employees 'hands on' experience of 'what to do' if they are called upon.

No previous first aid knowledge is needed to attend an AED course.

Each course will last for 3 hours & accommodate 12 delegates at each.

What specifically will be covered in the 3 hours?	
Providing an understanding of Sudden Cardiac Arrest.	
The types of SCA.	
Patient assessment.	
Providing an understanding of the Powerheart G5 Defibrillator provided.	
Using the Powerheart G5 AED in an emergency.	
Monitoring the patient.	
Looking after the Powerheart G5 AED.	









# British Horse Society / British Riding Clubs Debifrillator Package - External Storage Commercial Options

### 1. Outright Capital Purchase:

#### Defibrillator Package External Storage

Single or multiple capital purchases of the British Horse Society / British Riding Clubs Package can be placed direct with Kays Medical by Members quoting the number of Packages required along with the delivery addresses by sending an e-mail to: <a href="mailto:sonia.douras@kaysmedical.com">sonia.douras@kaysmedical.com</a>

An authorised Purchase Order will be required from the Member quoting the value of the required AED Package(s) along with the delivery address, a contact name at each location & telephone number will be required.

Deliveries will be made indivdually or to multiple locations via our designated courier & a signature will be required at each delivery location for security & delivery tracking purposes

Upon delivery completion an invoice will be raised & sent to the specified address & contact person. This will fall due for payment 30 days from the date shown on the invoice.

#### **External Wall Storage Cabinet Installation**

If required, we can arrange for the External Wall Storage
Cainet to be connected to a 240V powersource & attached to
a building. The work will be completed by a fully qualified
electrician. The cost will be invoiced by Severn Group
Limited. The cost shown (which cannot be included within a
Lease Agreement) may vary slightly according to any site
nuances. If a Member wishes to use this service then they
should notify Sonia Douras via e-mail sonia.douras@kaysmedical.com

£290 + VAT

## British Horse Society / British Riding Clubs - BLS Accredited Training

The details provided below as part of the 'Outright Capital Purchase' option also apply to the Lease Option shown in the next section Individual course arrangements, dates & times can be arranged at each Member's location by Sonia Douras & her colleagues within the Kays Medical Training Division.









#### 2. Lease Option:

The Lease Option illustration (details below) is subject to successful commercial credit checking by Shire Leasing plc.

Upon successful completion a Lease Agreement document will be sent by Shire Leasing PLC to an authorised signatory at the Member to sign, complete & return to Shire Leasing PLC. Once received, Shire Leasing will instruct Kays Medical to deliver the required equipment to the addresses provided.

The Lease Agreement period for the illustration is 4 years with equal 16 x equal payments being made by Direct Debit (DD) to Shire Leasing PLC.

The 4 year Lease illustration also includes the cost of replacement electrodes when they reach their expiry date afer 2 years (1 x set of adult ICPR & 1 x set of adult electrodes to act as spares).

This means that, unless an AED is used in a emergency, there will be no additional costs for the Member to pay. After a device is used in a rescue, a replacement set of adult ICPR electrodes (product code XELAED002A unit cost £75 plus VAT) & a replacement Rescue Ready Kit (product code XKTAED001A unit cost £18.75 plus VAT) should be ordered by sending an e-mail to: sonia.douras@kaysmedical.com

Total Capital - £1899 (exc VAT)		
The 4 year commercial Lease costs are:		
Total Quarterly DD Cost:	£163.85	
Total Monthly Equivalent Cost:	£54.62	
Total Weekly Equvilant Cost:	£12.60	
Total Daily Equivilant Cost:	£1.80	

#### **IMPORTANT NOTES:**

- 1. The DD Quarterly Lease costs include delivery but exclude VAT.
- 2. The DD Lease costs are 100% TAX DEDUCTABLE within the Member's Operating
- 3. At the end of the 4 year Lease Agreement, the Member will be given the option to purchase the Defibrillator Package(s) from Shire Leasing PLC. The cost for this will equate to the equivilant of 1 month's lease cost <u>OR</u> to return the AEDs, take out a new Lease Agreement & receive brand new replacement AEDs meaning that the Member is always equiped with the latest in AED Rescue Ready technology which is no more than 4 years old.